

Fig. 1

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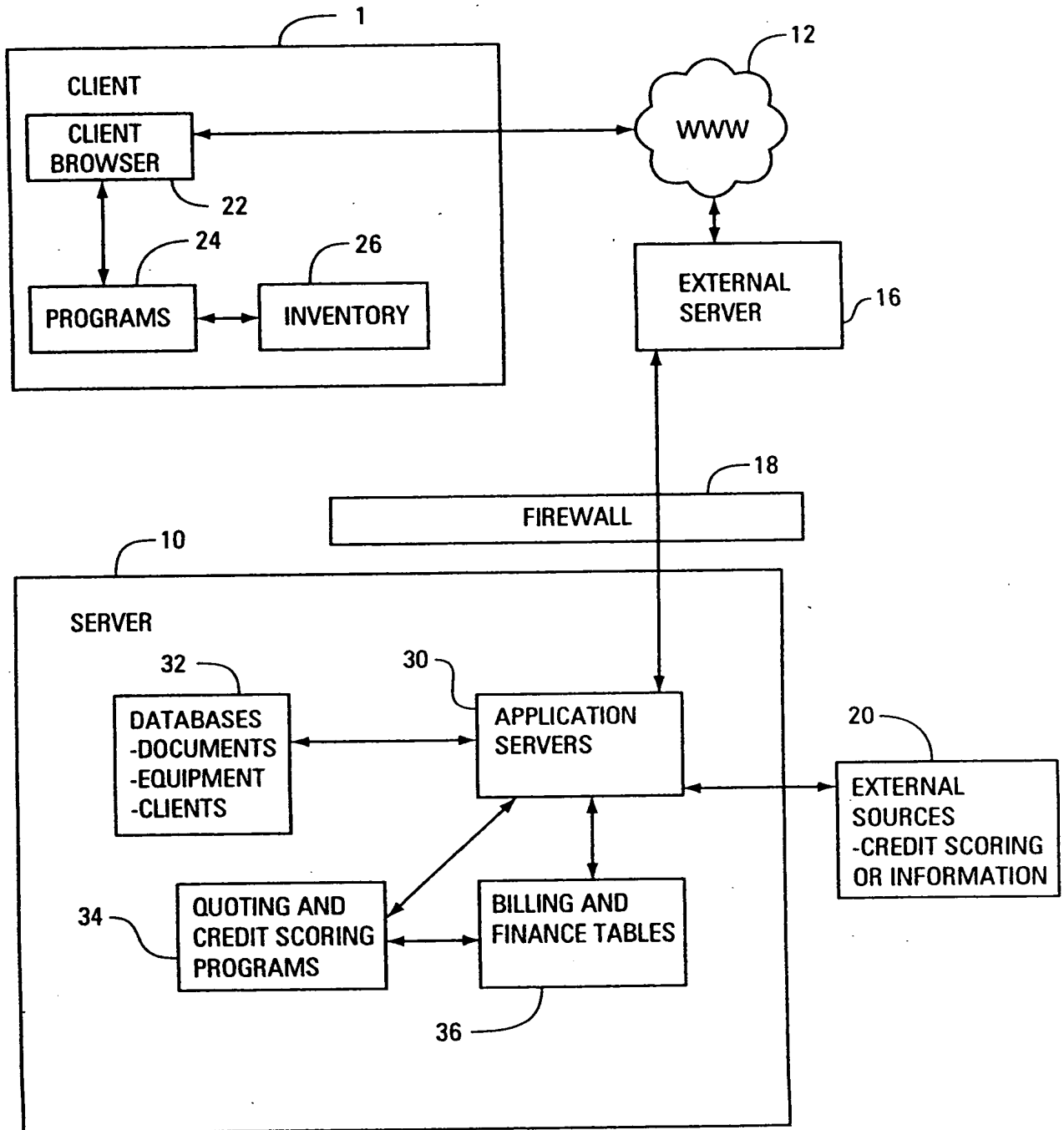
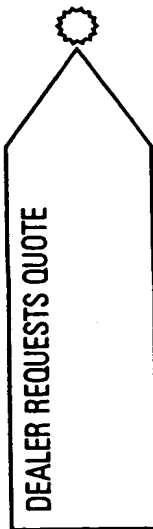


FIG. 2

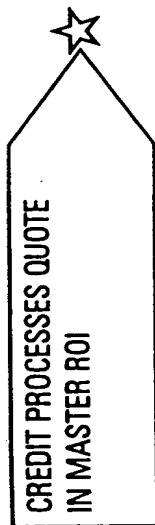
DEALER SERVICES: CURRENT PROCESS
SPEED (FAX/PHONE) ☆ PRODUCTIVITY (COMPUTER ENTRY)

QUOTE PROCESS

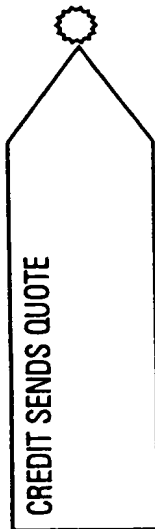
DEALER REQUESTS QUOTE



CREDIT PROCESSES QUOTE
IN MASTER ROI

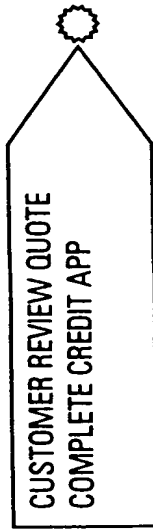


CREDIT SENDS QUOTE

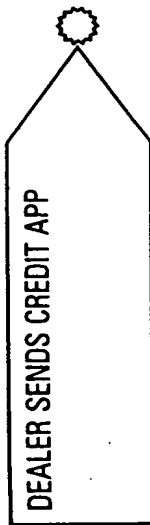


CREDIT PROCESS

CUSTOMER REVIEW QUOTE
COMPLETE CREDIT APP



DEALER SENDS CREDIT APP

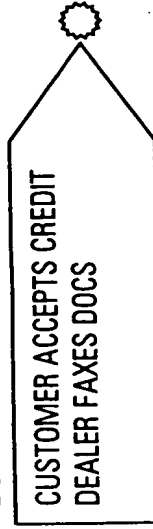


CREDIT PROCESSES CREDIT APP

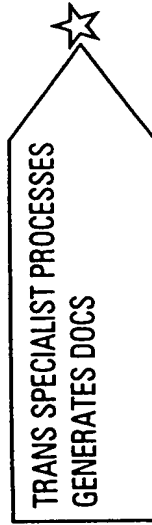


DOCUMENTATION PROCESS

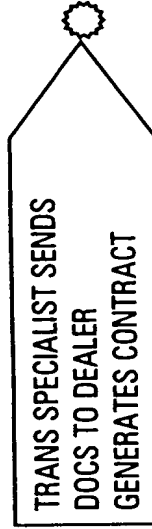
CUSTOMER ACCEPTS CREDIT
DEALER FAXES DOCS



TRANS SPECIALIST PROCESSES
GENERATES DOCS

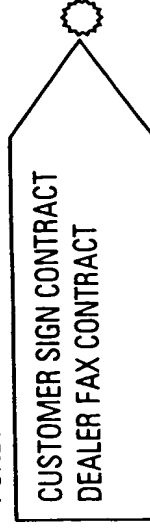


TRANS SPECIALIST SENDS
DOCS TO DEALER
GENERATES CONTRACT

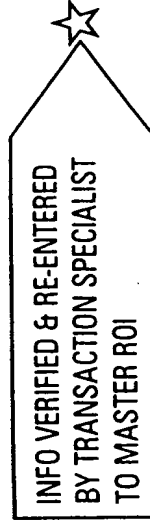


FUNDING PROCESS

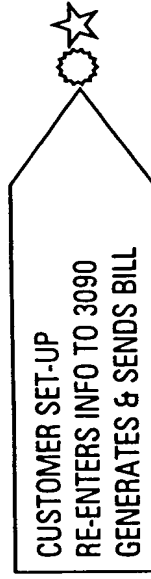
CUSTOMER SIGN CONTRACT
DEALER FAX CONTRACT



INFO VERIFIED & RE-ENTERED
BY TRANSACTION SPECIALIST
TO MASTER ROI



CUSTOMER SET-UP
RE-ENTERS INFO TO 3090
GENERATES & SENDS BILL



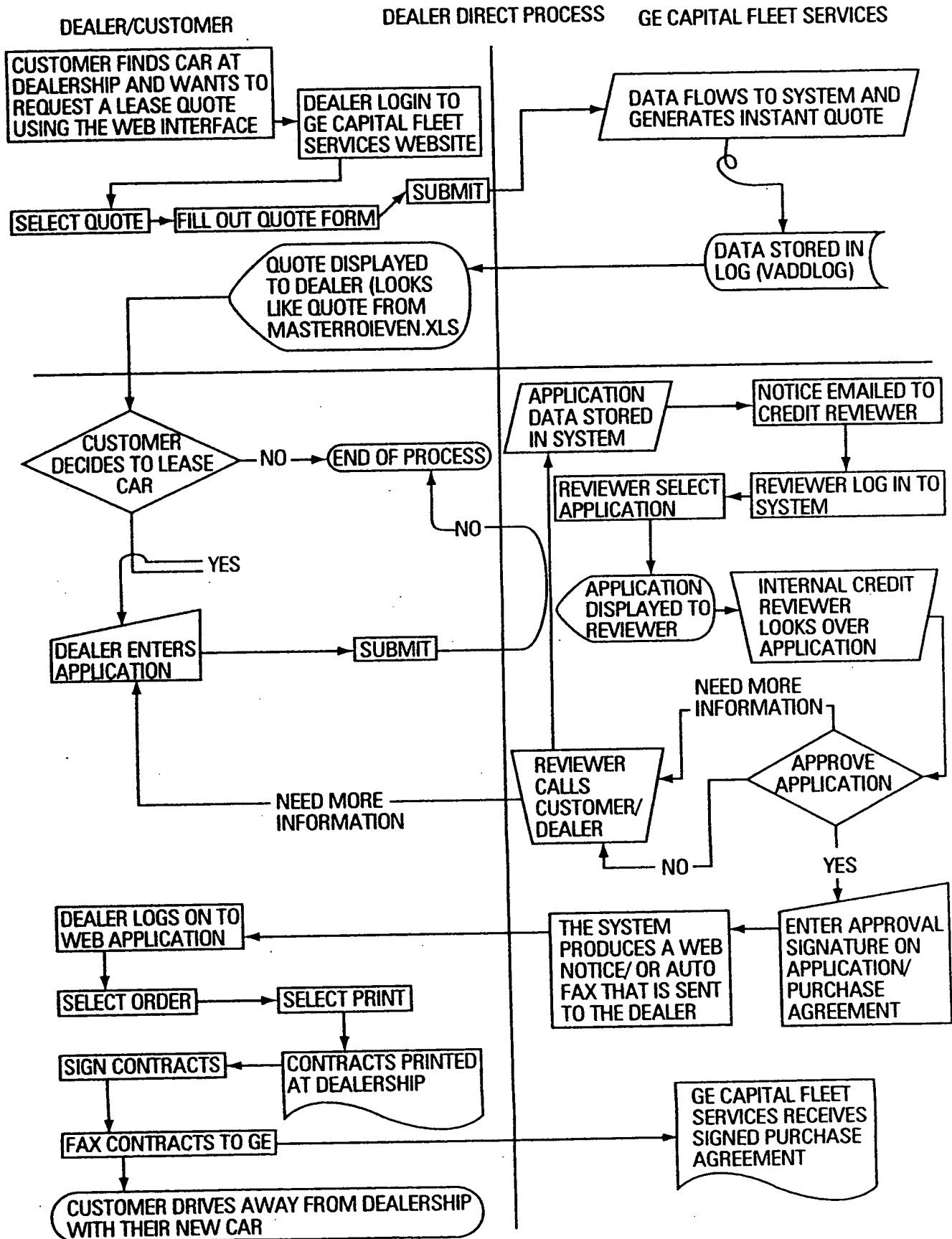


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GE ASAP CREDIT BUYER (CB) PROCESS

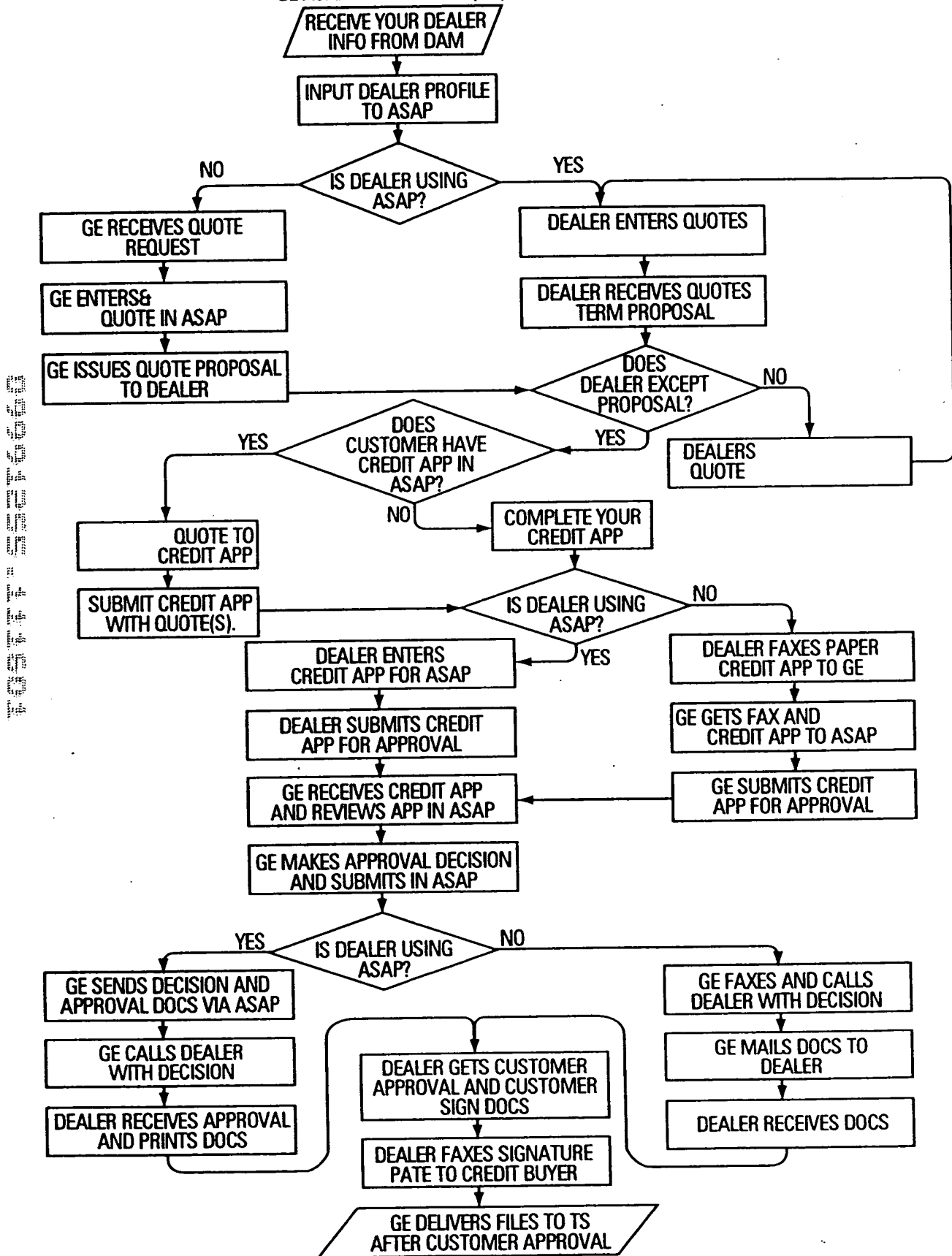


Fig. 5 5/36

GE ASAP SPECIALTY MARKETS SALES (SMS) PROCESS

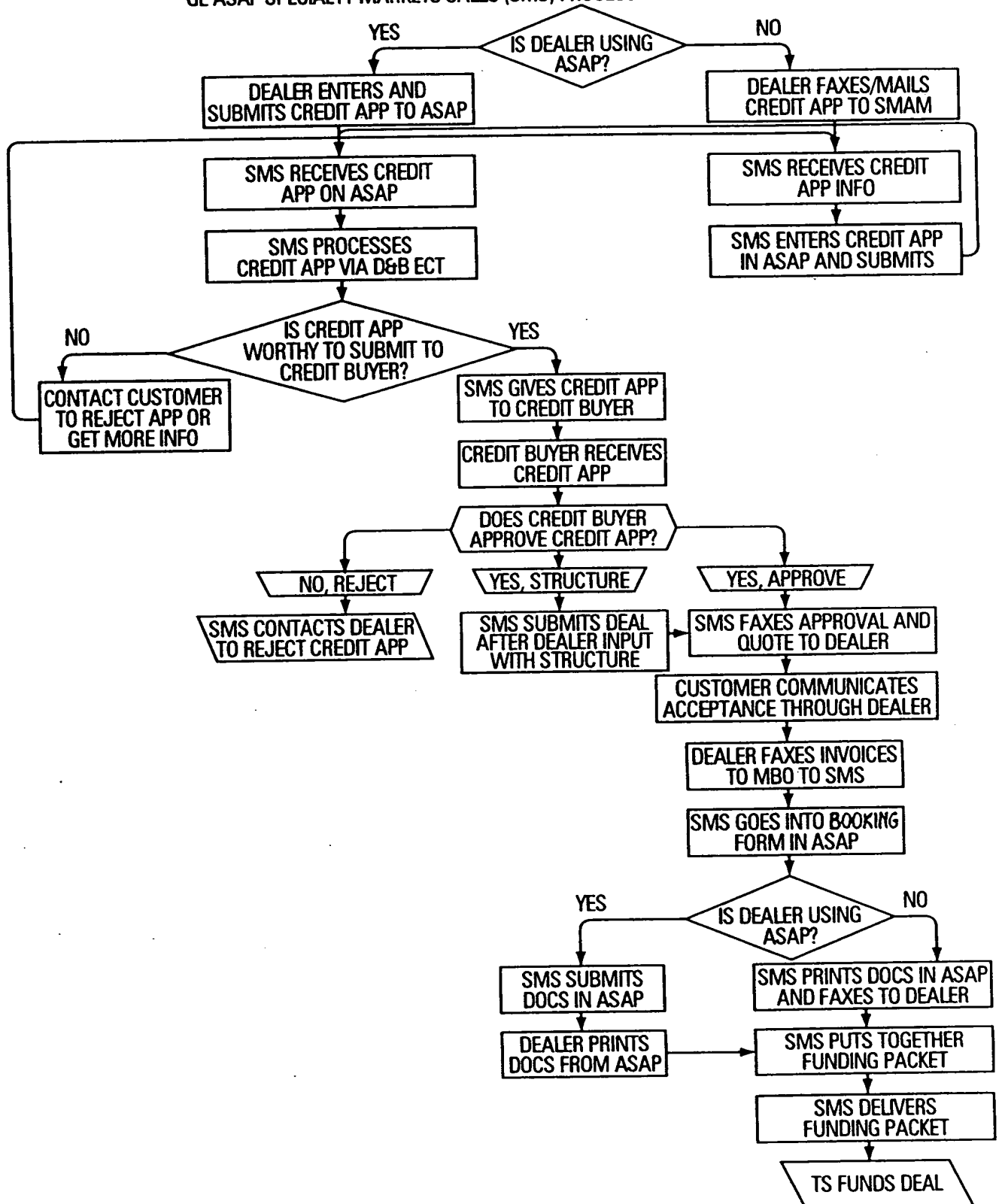


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GE ASAP TRANSACTION SPECIALIST BASIC PROCESS

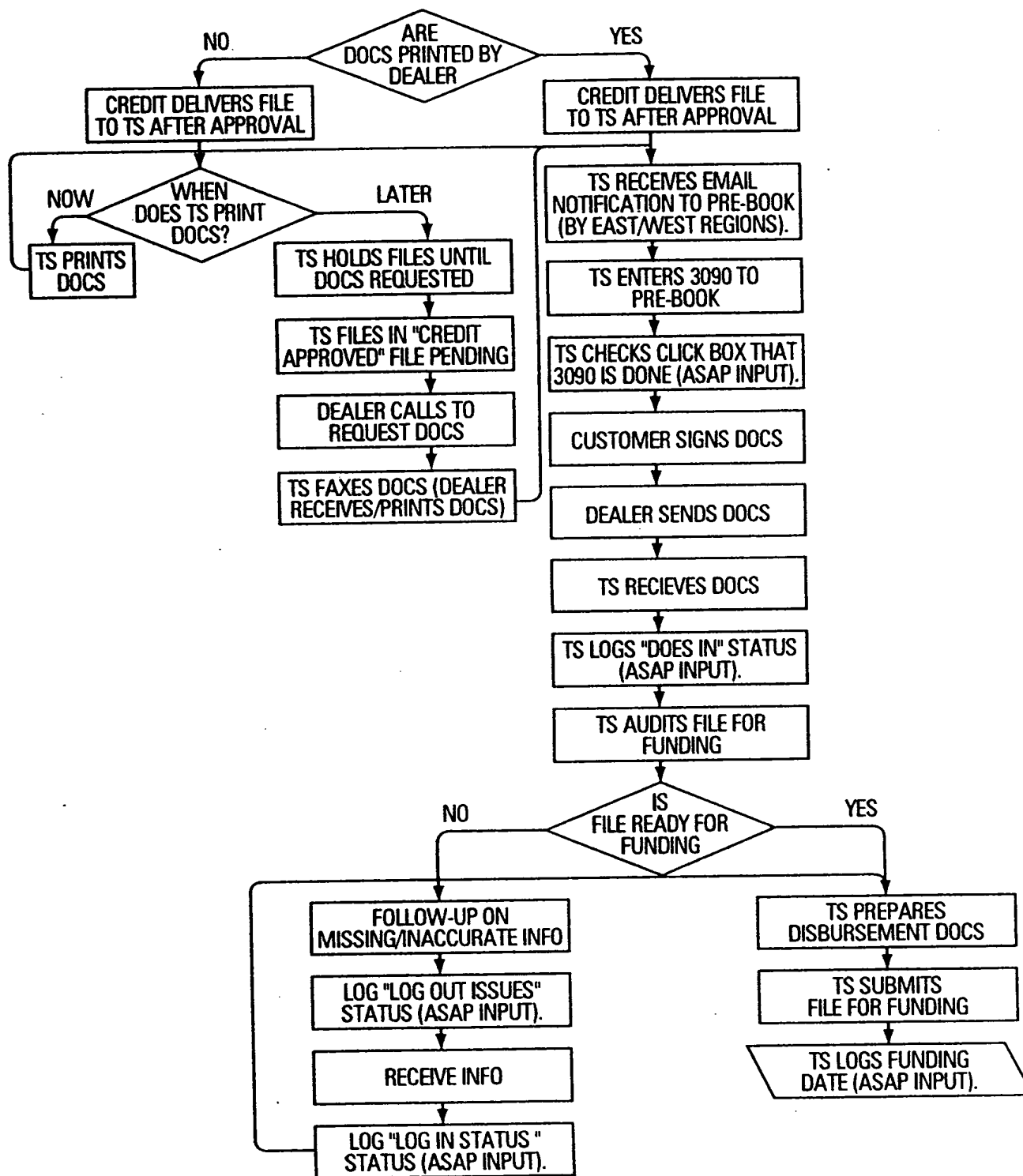


Fig. 7 7/36

GE ASAP TRANSACTION SPECIALIST EDIT PROCESS

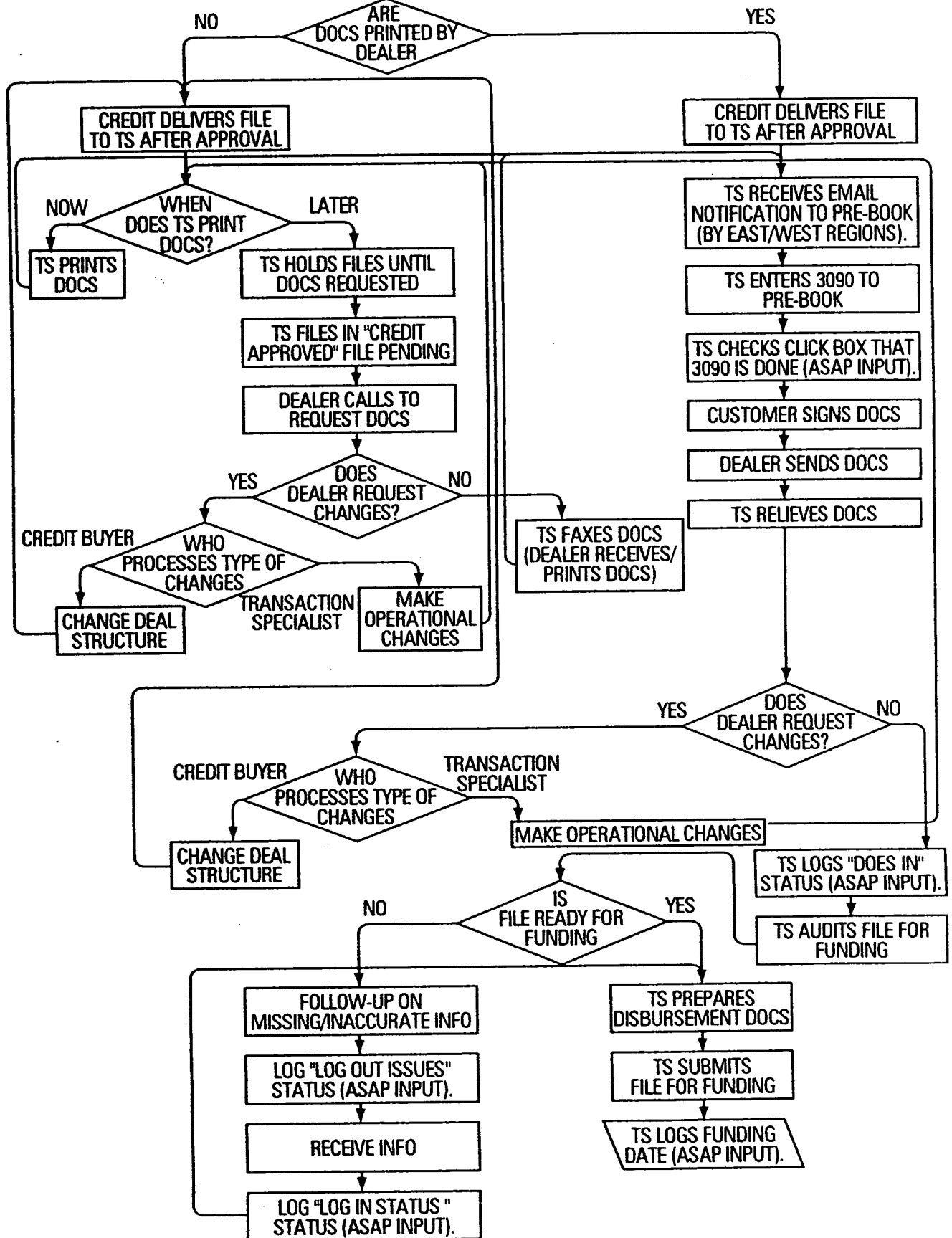
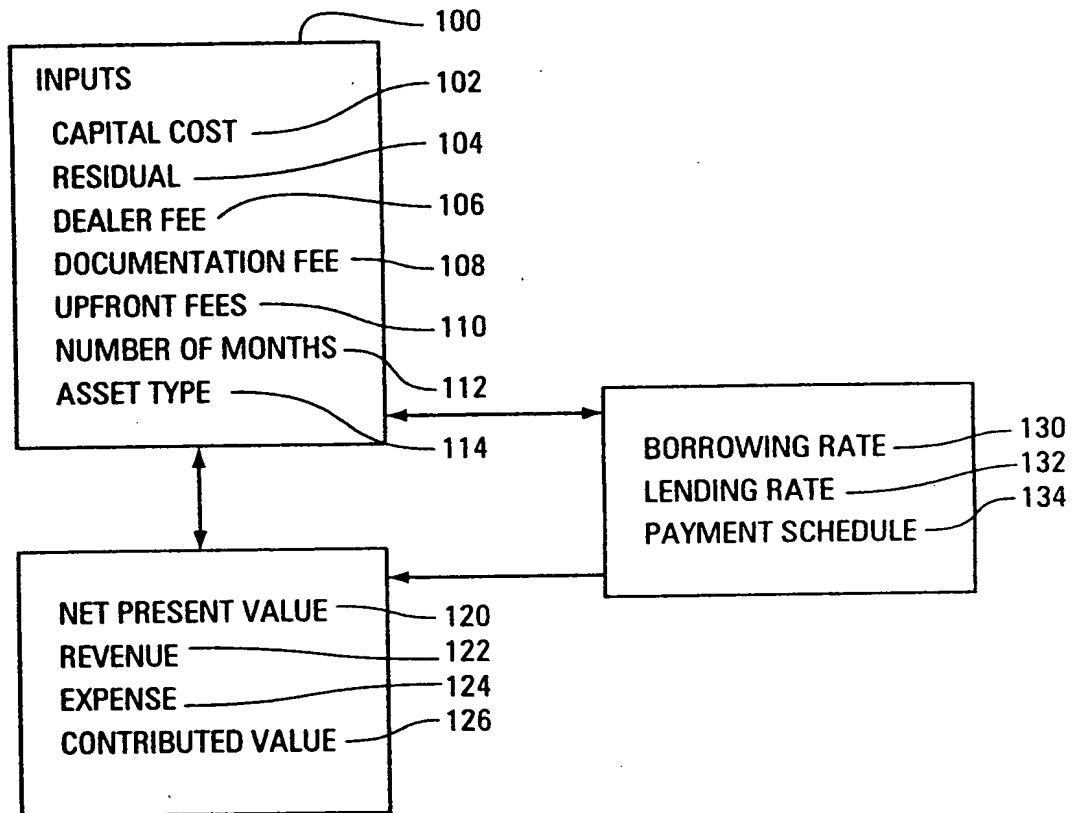
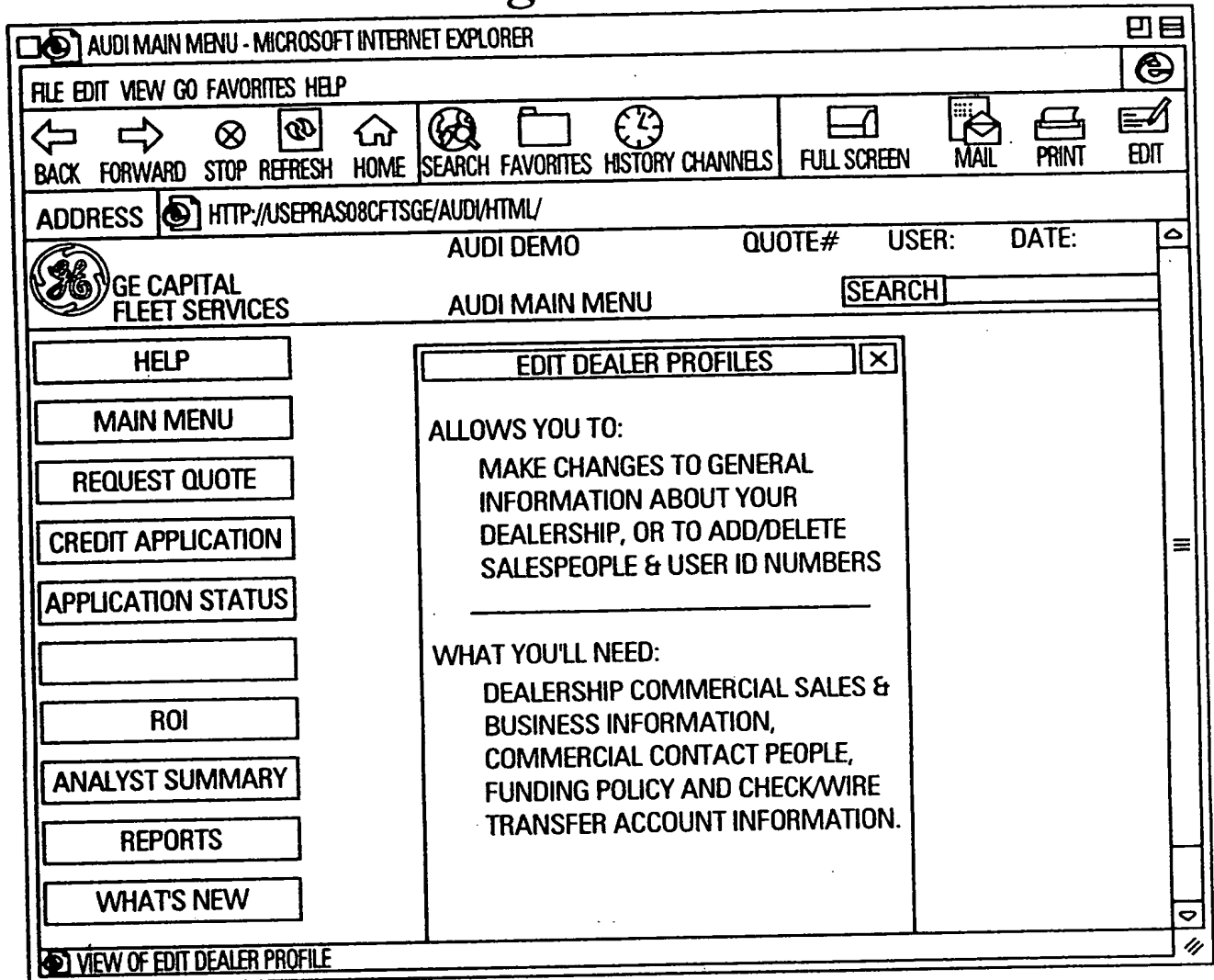


Fig. 8





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Fig. 10

REQUEST QUOTE - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS FULL SCREEN MAIL PRINT EDIT

ADDRESS HTTP://USEPRAS08CFTSGE/AUDI/HTML/

AUDI DEMO QUOTE# USER: DATE:7/28/1999

GE CAPITAL FLEET SERVICES REQUEST A QUOTE SEARCH

HELP

MAIN MENU

REQUEST QUOTE

CREDIT APPLICATION

APPLICATION STATUS

EDIT DEALER PROFILE

ROI

ANALYST SUMMARY

REPORTS

WHAT'S NEW

EXIT

CONTACT US

DEALER VEHICLE

DEALER INFORMATION

DEALER NAME: WALSER LEXUS

COMMERCIAL CONTACT NAME: SALLY CONTACT

PHONE: (651)111-1111 FAX: (612)777-7777

DEALER RESERVE (POINTS AS A % OF CAP. COST): 2%

DEALER DOCUMENTATION/ACQUISITION FEE MARK-UP: \$0

DEALER ACCOUNT MANAGER: JOE C. MANAGER PHONE: (612)777-7777 FAX: (612)888-8888

CREDIT BUYER: JOE C. BUYER PHONE: (612)999-9999 FAX: (612)000-0000

«PREV NEXT»

GE CAPITAL FLEET SERVICES VEHICLE ORDERING SYSTEM


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Fig. 11


REQUEST QUOTE - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS FULL SCREEN MAIL PRINT EDIT

ADDRESS  HTTP://USEPRAS08CFTSGE/AUDI/HTML/

AUDI DEMO QUOTE# USER: DATE:7/28/1999

 GE CAPITAL FLEET SERVICES REQUEST A QUOTE

HELP

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REQUEST QUOTE

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EXIT

CONTACT US

VEHICLE AND FINANCING INFORMATION

CUSTOMER NAME NON-PROFIT ☐ VEHICLES TO BE LICENSED IN:

MODEL YEAR: MAKE: MODEL: PRICE \$

UPFITTING DESCRIPTION PRICE \$

TRADE EQUITY \$

CASH DOWNPAYMENT \$

TOTAL DEDUCTIONS \$

TITLE, LICENSE & REGISTRATION \$

SALES TAX (UPFRONT TAX STATES ONLY) \$

TOTAL AMOUNT TO BE FINANCED \$

TAX RATE TO BE CHARGED ON MONTHLY PAYMENT %

ASSET TYPE ▾

LEASE TERM (NUMBER OF MONTHS)

RESIDUAL \$ OR %

EFFECTIVE TERM

GE CAPITAL FLEET SERVICES VEHICLE ORDERING SYSTEM

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Fig. 12

CREDIT APPLICATION - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS FULL SCREEN MAIL PRINT EDIT

ADDRESS HTTP://USEPRAS08CFTSGE/AUDI/HTML/CREDITAPP.HTML

GE CAPITAL FLEET SERVICES

AUDI DEMO

CREDIT APPLICATION

QUOTE# USER: DATE:

GE_QUOTENEMBER& GE_UADLUSER& 7/26/1999

SEARCH

HELP

MAIN MENU

REQUEST QUOTE

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APPLICATION STATUS

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WHAT'S NEW

EXIT

CONTACT US

CUSTOMER OWNERS CREDITORS INSURANCE HAZARDS SIGNATURE

BUSINESS INFORMATION

LEGAL CORPORATE NAME/BUSINESS NAME

NON-PROFIT

STREET ADDRESS 1

STREET ADDRESS 2

CITY STATE ZIP COUNTY

SELECT ONE

CORPORATION

PARTNERSHIP

SOLE PROPRIETERSHIP

BUSINESS START DATE

CONTACT NAME

PHONE:

FAX:

IF CORPORATION

DATE OF INCORPORATION

STATE OF INCORP.

CORPORATE ID NO.

CURRENT FLEET SIZE

WHERE FINANCED? (OPTIONAL)

CARS

LUXURY CARS

LIGHT TRUCKS

MEDIUM TRUCKS

HEAVY DUTY TRUCKS

TRAILERS

GE CAPITAL

GE CAPITAL

GE CAPITAL

GE CAPITAL

GE CAPITAL

GE CAPITAL

«PREV» «NEXT»

GE CAPITAL FLEET SERVICES VEHICLE ORDERING SYSTEM


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Fig. 13

CREDIT APPLICATION - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS FULL SCREEN MAIL PRINT EDIT

ADDRESS  HTTP://USEPRAS08CFTSGE/AUDI/HTML/CREDITAPP.HTML

 GE CAPITAL FLEET SERVICES

AUDI DEMO

QUOTE# USER: DATE:
 &E_QUOTENEMBER& &E_UADLUSER& 7/26/1999

CREDIT APPLICATION

PRINCIPAL OWNERS

OWNER NAME PCT. OF OWNERSHIP SS# PHONE

STREET ADDRESS STREET ADDRESS 2

CITY STATE ZIP

CT

SELECT ONE MORTGAGE/RENT\$ MORTGAGE HOLDER

☐ OWN HOME ☒ RENT

OWNER NAME PCT. OF OWNERSHIP SS# PHONE

STREET ADDRESS STREET ADDRESS 2

CITY STATE ZIP

CT

SELECT ONE MORTGAGE/RENT\$ MORTGAGE HOLDER

☒ OWN HOME ☐ RENT

GE CAPITAL FLEET SERVICES VEHICLE ORDERING SYSTEM

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Fig. 14

CREDIT APPLICATION - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS FULL SCREEN MAIL PRINT EDIT

ADDRESS HTTP://USEPRAS08CFTSGE/AUDI/HTML/CREDITAPP.HTML

GE CAPITAL FLEET SERVICES AUDI DEMO CREDIT APPLICATION

QUOTE# USER: DATE: 7/26/1999
 &E_QUOTENUMBER& &E_UADLUSER& [SEARCH]

HELP CUSTOMER OWNERS CREDITORS INSURANCE HAZARDS SIGNATURE

MAIN MENU

REQUEST QUOTE

CREDIT APPLICATION

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CONTACT US

BANK INFORMATION

BANK NAME: BANK OFFICER: TITLE:

CITY STATE PHONE

CT

TYPE OF RELATIONS ACCOUNT #S

☐ ACTIVE LINE OF CREDIT

☐ TERM LOANS

☐ MORTGAGE

☐ CHECKING

MAJOR CREDITORS

NAME	CITY	STATE	TYPE OF CREDIT	PHONE	CONTACT
		CT	AUTO/TRUCK		
		CT	AUTO/TRUCK		
		CT	AUTO/TRUCK		
		CT	AUTO/TRUCK		

ADDITIONAL CREDITORS

«PREV» «NEXT»


GE CAPITAL FLEET SERVICES VEHICLE ORDERING SYSTEM


Fig. 15

CREDIT APPLICATION - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS FULL SCREEN MAIL PRINT EDIT


ADDRESS  HTTP://USEPRAS08CFTSGE/AUDI/HTML/CREDITAPP.HTML

 GE CAPITAL FLEET SERVICES

AUDI DEMO QUOTE# USER: DATE:
 &E_QUOTENEMBER& &E_UADLUSER& 7/26/1999

CREDIT APPLICATION

<input type="button" value="HELP"/> <input type="button" value="MAIN MENU"/> <input type="button" value="REQUEST QUOTE"/> <input type="button" value="CREDIT APPLICATION"/> <input type="button" value="APPLICATION STATUS"/> <input type="button" value="EDIT DEALER PROFILE"/> <input type="button" value="ROI"/> <input type="button" value="ANALYST SUMMARY"/> <input type="button" value="REPORTS"/> <input type="button" value="WHAT'S NEW"/> <input type="button" value="EXT"/> <input type="button" value="CONTACT US"/>	<p>CUSTOMER OWNERS CREDITORS INSURANCE HAZARDS SIGNATURE</p> <p>BANK INFORMATION</p> <p>INSURANCE COMPANY NAME <input type="text"/></p> <p>AGENT NAME PHONE FAX <input type="text"/> <input type="text"/> <input type="text"/></p> <p>STREET ADDRESS STREET ADDRESS 2 <input type="text"/> <input type="text"/></p> <p>CITY STATE ZIP <input type="text"/> <input type="text"/> <input type="text"/></p> <p>AUTO COVERAGES\$ COMPREHENSIVE COVERAGES\$ COLLISION COVERAGES\$ <input type="text"/> <input type="text"/> <input type="text"/></p> <p>DEDUCTIBLE AMOUNTS POLICY NO. POLICY EXP. DATE <input type="text"/> <input type="text"/> <input type="text"/></p> <p><input type="button" value="«PREV"/> <input type="button" value="NEXT»"/></p>
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 GE CAPITAL FLEET SERVICES VEHICLE ORDERING SYSTEM


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Fig. 16

CREDIT APPLICATION - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS FULL SCREEN MAIL PRINT EDIT

ADDRESS  HTTP://USEPRAS08CFTSGE/AUDI/HTML/CREDITAPP.HTML

 GE CAPITAL FLEET SERVICES

AUDI DEMO

QUOTE# USER: DATE: 8E QUOTENEMBERG 8E UADLUSERG 7/26/1999

CREDIT APPLICATION

HELP	CUSTOMER OWNERS CREDITORS INSURANCE HAZARDS SIGNATURE
MAIN MENU	Y2K INFORMATION
REQUEST QUOTE	HAS YOUR BUSINESS MADE AN ASSESSMENT OF THE COST, TIME, EFFORT, AND IMPACT THAT YEAR 2000 MAY HAVE ON YOUR BUSINESS AND FINANCES?
CREDIT APPLICATION	<input checked="" type="radio"/> YES <input type="radio"/> NO
APPLICATION STATUS	Y2K PROJECT LEADER NAME <input type="text"/> PHONE <input type="text"/>
EDIT DEALER PROFILE	HAZARDOUS SUBSTANCES
ROI	WILL VEHICLES LEASED FROM GE CAPITAL BE USED TO TRANSPORT HAZARDOUS SUBSTANCES REQUIRED TO <input type="radio"/> YES <input checked="" type="radio"/> NO BE PLACARDED?
ANALYST SUMMARY	<input type="button" value="«PREV"/> <input data-bbox="203 1291 251 1333" ge="" logo"="" type="button" value="NEXT»</td> </tr> <tr> <td>REPORTS</td> <td></td> </tr> <tr> <td>WHAT'S NEW</td> <td></td> </tr> </table> <p> GE CAPITAL FLEET SERVICES VEHICLE ORDERING SYSTEM

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Fig. 17

CREDIT APPLICATION - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS FULL SCREEN MAIL PRINT EDIT

ADDRESS HTTP://USEPRAS08CFTSGE/AUDI/HTML/CREDITAPP.HTML

GE CAPITAL FLEET SERVICES AUDI DEMO CREDIT APPLICATION

QUOTE# USER: DATE: 7/26/1999
 &E_QUOTENUMBER& &E_UADLUSER& SEARCH

HELP CUSTOMER OWNERS CREDITORS INSURANCE HAZARDS SIGNATURE

MAIN MENU

REQUEST QUOTE

CREDIT APPLICATION

APPLICATION STATUS

EDIT DEALER PROFILE

ROI

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SIGNATURE

THE UNDERSIGNED CERTIFIES THAT THE ABOVE INFORMATION GIVEN FOR CREDIT PURPOSES IS TRUE AND CORRECT AND AUTHORIZES GE CAPITAL FLEET SERVICES AND ANY CREDIT BUREAU OR INVESTIGATIVE AGENCY TO INVESTIGATE REFERENCES, STATEMENTS, OR OTHER DATA LISTED ACCOMPANYING THIS APPLICATION. THE UNDERSIGNED AUTHORIZES ALL PARTIES CONTACTED TO RELEASE CREDIT AND FINANCIAL INFORMATION REQUESTED AS PART OF SAID INVESTIGATION.

SIGNATURE (TYPE FULL NAME) TITLE DATE

VEHICLE TYPE - YEAR/MAKE/MODEL PRICE ESTIMATE VEHICLE IS: ADDITION

QUOTE NUMBERS THIS APPLICATION COVERS:

«PREV NEXT»

GE CAPITAL FLEET SERVICES VEHICLE ORDERING SYSTEM

Fig. 18

QUOTE STATUS - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS FULL SCREEN MAIL PRINT EDIT

ADDRESS HTTP://USEPRAS08CFTSGE/AUDI/HTML/QUOTESTATUS.HTML

AUDI DEMO QUOTE# USER: DATE:

GE CAPITAL FLEET SERVICES &E DEALERNAME& QUOTES

HELP CUSTOMER OWNERS CREDITORS INSURANCE HAZARDS SIGNATURE

MAIN MENU

REQUEST QUOTE

CREDIT APPLICATION

APPLICATION STATUS

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THE STATUS OF THE CREDIT REQUESTS CURRENTLY OPEN FOR <NAME GOES HERE> ARE LISTED BELOW. CLICKING ON ANY OF THOSE REQUESTS WILL BRING YOU TO YOUR CREDIT REQUEST WHERE YOU WILL HAVE THE FOLLOWING OPTIONS.

- IF CREDIT APPLICATION APPROVED
- ACCEPT, CUSTOMER ACCEPTS GEFCs TERMS AND THE CREDIT PROCESS CONTINUES
- REJECT. CREDIT APPLICATION IS DISCARDED.
- EDIT. MAKE CHANGES TO THE INFORMATION WITHING THE CREDIT APPLICATION AND RESUBMIT APPLICATION STATUS

QUOTE NUMBER	APPLICANT NAME	COMPANY NAME	QUOTE DATE	CONTACT
&E_QUOTELINK&	&E DEALERNAME&	&E DEALERLEGALNAME&	&E_QUOTEDATA&	&E_CONTACT&
&E_QUOTELINK&	&E DEALERNAME&	&E DEALERLEGALNAME&	&E_QUOTEDATA&	&E_CONTACT&
&E_QUOTELINK&	&E DEALERNAME&	&E DEALERLEGALNAME&	&E_QUOTEDATA&	&E_CONTACT&
&E_QUOTELINK&	&E DEALERNAME&	&E DEALERLEGALNAME&	&E_QUOTEDATA&	&E_CONTACT&
&E_QUOTELINK&	&E DEALERNAME&	&E DEALERLEGALNAME&	&E_QUOTEDATA&	&E_CONTACT&
&E_QUOTELINK&	&E DEALERNAME&	&E DEALERLEGALNAME&	&E_QUOTEDATA&	&E_CONTACT&

GE CAPITAL FLEET SERVICES VEHICLE ORDERING SYSTEM

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Fig. 19

DEALER PROFILE - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS FULL SCREEN MAIL PRINT EDIT

ADDRESS HTTP://USEPRAS08CFTSGE/AUDI/HTML/DEALERPROFILE.HTML

AUDI DEMO QUOTE# &E_QUOTENUMBER& USER: DATE: 7/26/1999

GE CAPITAL FLEET SERVICES DEALER PROFILE SEARCH

HELP	DEALER	CONTACTS	SALES	FUNDING
------	--------	----------	-------	---------

DEALER INFORMATION

DEALER NAME
&E_DEALER_NAME&

LEGAL NAME TRADE NAME (D.B.A.)
&E_LEGAL_NAME& &E_TRADE_NAME&

STREET ADDRESS PHONE FAX
&E_DEALER_ADDR1& &E_DEALER_PHO &E_DEALER_FAX_P

STREET ADDRESS 2
&E_DEALER_ADDR2&

CITY STATE ZIP
&E_DEALER_CITY& &E_DEALER_STATE& &E_DEALER_ZIP&

SELECT ONE ☐ DEALER ☐ BROKER

DEALER STANDING MARKET SEGMENT
&E_DEALER_STANDING& &E_DEALER_SEGMENT&

DEALER ACCOUNT MANAGER PHONE FAX
&E_DAM_NAME& &E_DEALER_PHO &E_DEALER_FAX_P

TERRITORY YEARS IN BUSINESS
&E_TERRITORY_NAME& &E_DATEBST

DB CHECKED ☐

NAME VERIFIED ☐

FINANCIALS REC'D ☐

AGREEMENT REC'D ☐

<PREV NEXT>


GE CAPITAL FLEET SERVICES VEHICLE ORDERING SYSTEM

Fig. 20


DEALER PROFILE - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS FULL SCREEN MAIL PRINT EDIT

ADDRESS  HTTP://USEPRAS08CFTSGE/AUDI/HTML/DEALERPROFILE.HTML

AUDI DEMO QUOTE# &E_QUOTENUMBER& USER: DATE: 7/26/1999

 GE CAPITAL FLEET SERVICES

DEALER PROFILE

HELP	DEALER CONTACTS SALES FUNDING
MAIN MENU	COMMERCIAL VEHICLE DEPARTMENT CONTACTS
REQUEST QUOTE	1ST CONTACT NAME EMAIL
CREDIT APPLICATION	<input type="text" value="&E_CONTACT1_NAME_CHECK&"/> <input type="text" value="&E_CONTACT1_EMAIL&"/>
APPLICATION STATUS	TITLE PHONE
EDIT DEALER PROFILE	<input type="text" value="&E_CONTACT1_TITLE&"/> <input type="text" value="&E_CONTACT1_PHO"/>
ROI	2ND CONTACT NAME EMAIL
ANALYST SUMMARY	<input type="text" value="&E_CONTACT2_NAME_CHECK&"/> <input type="text" value="&E_CONTACT2_EMAIL&"/>
REPORTS	TITLE PHONE
WHAT'S NEW	<input type="text" value="&E_CONTACT2_TITLE&"/> <input type="text" value="&E_CONTACT2_PHO"/>
	<input type="button" value="ADD CONTACT"/> <input type="button" value="DELETE CONTACT"/>
	<input type="button" value="«PREV"/> <input type="button" value="NEXT»"/>

GE CAPITAL FLEET SERVICES VEHICLE ORDERING SYSTEM

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Fig. 21

DEALER PROFILE - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK
 FORWARD
 STOP
 REFRESH
 HOME
 SEARCH
 FAVORITES
 HISTORY
 CHANNELS
 FULL SCREEN
 MAIL
 PRINT
 EDIT

ADDRESS HTTP://USEPRAS08CFTSGE/AUDI/HTML/DEALERPROFILE.HTML

AUDI DEMO QUOTE# &E.QUOTE#& USER: DATE: 7/26/1999

GE CAPITAL FLEET SERVICES

DEALER PROFILE

SEARCH

HELP

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CONTACT US

DEALER CONTACTS SALES FUNDING

COMMERCIAL SALES INFORMATION

APPROX. ANNUAL COMMERCIAL SALES VOLUME (\$)

&E. ANNUAL COM. SALES&

MAKES OF VEHICLES SOLD: DEALER CODE

FORD

MAKES OF VEHICLES SOLD: DEALER CODE

FORD

MAKES OF VEHICLES SOLD: DEALER CODE

FORD

BODY TYPES:

FINANCE SOURCES

☐ BANKS/CREDIT UNIONS

☐ CAPTIVE FINANCE COMPANIES (I.E. GMAC)

☐ LEASING COMPANIES

☐ OTHER SOURCES

«PREV NEXT»


GE CAPITAL FLEET SERVICES VEHICLE ORDERING SYSTEM

Fig. 22


DEALER PROFILE - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS FULL SCREEN MAIL PRINT EDIT

ADDRESS  HTTP://USEPRAS08CFTSGE/AUDI/HTML/DEALERPROFILE.HTML

AUDI DEMO QUOTE# &E_QUOTESNUMBER& USER: DATE: 7/26/1999

 GE CAPITAL FLEET SERVICES DEALER PROFILE

HELP	DEALER	CONTACTS	SALES	FUNDING
------	--------	----------	-------	---------

FUNDING INFORMATION

TAX IDENTIFICATION #

PREFERRED PAYMENT METHOD
☐ WIRE TRANSFER

WIRE TRANSFER INFORMATION REQUIRED

WT REPEAT #:

BANK NAME:

BANK ABA #:

BANK CITY #:

BANK STATE #:

ACCOUNT NAME #:

ACCOUNT #:

☐ OVERNIGHT CHECK (ATTENTION)

GE CAPITAL FLEET SERVICES VEHICLE ORDERING SYSTEM


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Fig. 23


INTERNAL QUOTE REQUEST - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS FULL SCREEN MAIL PRINT EDIT

ADDRESS  HTTP://USEPRAS08CFTSGE/AUDI/HTML/DEALERPROFILE.HTML

AUDI DEMO QUOTE# USER: DATE:

 GE CAPITAL FLEET SERVICES INTERNAL QUOTE REQUEST

	DEALER	VEHICLE	INTERNAL CV	TERMS	APPROVALS
HELP	<p>DEALER INFORMATION</p> <p>DEALER NAME <input type="text" value="&E_DEALER_NAME&"/></p> <p>DEALER NAME <input type="text" value="&E_CONTACT_NAME&"/></p> <p>PHONE <input type="text" value="&E_DEALER_PHON"/> FAX <input type="text" value="&E_DEALER_FAX_"/></p> <hr/> <p>DEALER RESERVE (POINTS AS A % OF CAP. COST): <input type="text" value="0%"/> ▾</p> <p>DEALER DOCUMENTATION/ACQUISITION FEE MARK-UP: <input type="text" value="\$0"/> ▾</p> <p>DEALER ACCOUNT MANAGER PHONE FAX <input type="text" value="&E_DAM_NAME_"/> <input type="text" value="&E_DAM_PHON"/> <input type="text" value="&E_DAM_FAX_"/></p> <p>CREDIT BUYER PHONE FAX <input type="text" value="&E_CB_NAME_CH"/> <input type="text" value="&E_CB_PHONE"/> <input type="text" value="&E_CB_FAX_PH"/></p> <p><input type="button" value="«PREV"/> <input type="button" value="NEXT»"/></p>				
MAIN MENU					
REQUEST QUOTE					
CREDIT APPLICATION					
APPLICATION STATUS					
EDIT DEALER PROFILE					
ROI					
ANALYST SUMMARY					
REPORTS					
WHAT'S NEW					
EXIT					
CONTACT US					


GE CAPITAL FLEET SERVICES VEHICLE ORDERING SYSTEM

Fig. 24


INTERNAL QUOTE REQUEST - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS FULL SCREEN MAIL PRINT EDIT

ADDRESS  HTTP://USEPRAS08CFTSGE/AUDI/HTML/DEALERPROFILE.HTML

AUDI DEMO QUOTE# USER: DATE:

 GE CAPITAL FLEET SERVICES INTERNAL QUOTE REQUEST

	DEALER	VEHICLE	INTERNAL CV	TERMS	APPROVALS
<p>VEHICLE AND FINANCING INFORMATION</p> <p>CUSTOMER NAME: <input type="text"/> VEHICLES TO BE LICENSED IN: <input type="text"/></p> <p>MODEL YEAR: <input type="text"/> MAKE: <input type="text"/> MODEL: <input type="text"/> PRICE \$ <input type="text"/></p> <p>UPFITTING DESCRIPTION <input type="text"/> PRICE \$ <input type="text"/></p> <p>TRADE EQUITY \$ <input type="text"/></p> <p>CASH DOWNPAYMENT \$ <input type="text"/></p> <p>TOTAL DEDUCTIONS \$ <input type="text"/></p> <p>TITLE, LICENSE & REGISTRATION \$ <input type="text"/></p> <p>SALES TAX (UPFRONT TAX STATES ONLY) \$ <input type="text"/></p> <p>TOTAL AMOUNT TO BE FINANCED \$ <input type="text"/></p> <p>TAX RATE TO BE CHANGED ON MONTHLY PAYMENT <input type="text"/> %</p> <p>ASSET TYPE <input type="text" value="CARS (NON-LUXURY)"/> <input type="button" value="v"/></p> <p>LEASE TERM (NUMBER OF MONTHS) <input type="text"/></p> <p>RESIDUAL \$ <input type="text"/> OR <input type="text"/> %</p> <p>EFFECTIVE TERM <input type="text"/></p> <p><input type="button" value="«PREV"/> </p>					

Fig. 25

INTERNAL QUOTE REQUEST - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS FULL SCREEN MAIL PRINT EDIT

ADDRESS HTTP://USEPRAS08CFTSGE/AUDI/HTML/DEALERPROFILE.HTML

AUDI DEMO QUOTE# USER: DATE:

GE CAPITAL FLEET SERVICES INTERNAL QUOTE REQUEST

	DEALER	VEHICLE	INTERNAL CV	TERMS	APPROVALS
<p>HELP</p> <p>MAIN MENU</p> <p>REQUEST QUOTE</p> <p>CREDIT APPLICATION</p> <p>APPLICATION STATUS</p> <p>EDIT DEALER PROFILE</p> <p>ROI</p> <p>ANALYST SUMMARY</p> <p>REPORTS</p> <p>WHAT'S NEW</p> <p>EXT</p> <p>CONTACT US</p>	<p>INTERNAL CV</p> <p>TRANSACTION MONTH <input type="text" value="JANUARY"/></p> <p>LEASE TYPE <input type="text" value="OPERATING LEASE"/></p> <p>APR/MONTHLY PAYMENTS <input type="text"/></p> <p><input type="button" value="COMPUTE MONTHLY PAYMENTS"/></p> <p>NUMBER OF ADVANCE PAYMENTS AT:</p> <p><input type="text"/> <input type="radio"/> 1ST MONTH <input type="radio"/> 2ND MONTH</p> <p>DEALER FEE (IN DOLLARS): <input type="text"/></p> <p>OR DEALER FEE (IN PERCENT) %: <input type="text"/></p> <p>MONTHLY FEE: <input type="text"/></p> <p>PRI: <input type="text"/></p> <p>GECFS DOC FEE: <input type="text"/></p> <p>CV %: <input type="text"/></p> <p>TAX LIFE:</p> <p><input type="radio"/> 3 YEARS <input type="radio"/> 5 YEARS <input type="radio"/> 7 YEARS</p> <p>FIXED OR FLOATING RATE:</p> <p><input type="radio"/> FIXED RATE <input type="radio"/> FLOAT RATE</p> <p><input type="button" value="«PREV"/> <input icon"="" lock="" type="button" value="NEXT»</input></p> </td> </tr> </tbody> </table> <p> GE CAPITAL FLEET SERVICES VEHICLE ORDERING SYSTEM</p>				

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Fig. 26

INTERNAL QUOTE REQUEST - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS

FULL SCREEN MAIL PRINT EDIT

ADDRESS HTTP://USEPRAS08CFTSGE/AUDI/HTML/DEALERPROFILE.HTML

AUDI DEMO

QUOTE# USER: DATE:

GE CAPITAL FLEET SERVICES

INTERNAL QUOTE REQUEST

SEARCH

HELP

MAIN MENU

REQUEST QUOTE

CREDIT APPLICATION

APPLICATION STATUS

EDIT DEALER PROFILE

ROI

ANALYST SUMMARY

REPORTS

WHAT'S NEW

DEALER VEHICLE INTERNAL CV TERMS APPROVALS

APPROVALS, COMMENTS/SPECIAL REQUIREMENTS

PAYMENT TERMS (DAYS):

UPFIT FEE:

LATE PAYMENT CHARGE (PER MONTH):

INTERIM INTEREST (%):

BILL THRU:

«PREV NEXT»

GE CAPITAL FLEET SERVICES VEHICLE ORDERING SYSTEM

27/36

Fig. 27

INTERNAL QUOTE REQUEST - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS FULL SCREEN MAIL PRINT EDIT

ADDRESS HTTP://USEPRAS08CFTSGE/AUDI/HTML/DEALERPROFILE.HTML

AUDI DEMO QUOTE# USER: DATE:

GE CAPITAL FLEET SERVICES INTERNAL QUOTE REQUEST

HELP	DEALER	VEHICLE	INTERNAL CV	TERMS	APPROVALS
MAIN MENU	CONTRACTUAL TERMS & CONDITIONS				
REQUEST QUOTE	PRICING PREPARED BY: <input type="text" value="E_USERID&"/>				
CREDIT APPLICATION	ACCOUNT MANAGER:		SALES MANAGER:		
APPLICATION STATUS	<input type="text"/>		<input type="text"/>		
EDIT DEALER PROFILE	TERRITORY/CUST. SVC. MGR.:		PRICING COMMITTEE:		
ROI	<input type="text"/>		<input type="text"/>		
ANALYST SUMMARY	COMMENTS/SPECIAL REQUIREMENTS:				
REPORTS	<input type="text"/>				
WHAT'S NEW	<input type="text"/>				
	<input type="button" value="«PREV"/> <input type="button" value="SAVE"/> <input type="button" value="CLEAR"/> <input type="button" value="CANCEL"/> <input type="button" value="NEXT»"/>				

GE CAPITAL FLEET SERVICES VEHICLE ORDERING SYSTEM

Fig. 28

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ANALYST SUMMARY - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS FULL SCREEN MAIL PRINT EDIT

ADDRESS HTTP://USEPRAS08CFTSGE/AUDI/HTML/ANALYSTSUMMARY.HTML

GE CAPITAL FLEET SERVICES **ANALYST SUMMARY** **SEARCH**

AUDI DEMO **QUOTE# &E_QUOTENUMBER& USER: DATE: 7/26/1999**

HELP **SUMMARY** **CUSTOMER** **BUSINESS** **PRINCIPAL** **COLLATERAL** **DEALER** **DOCUMENTS**

CREDIT DECISION/SUMMARY

STATUS: **QUOTE** **ELAPSED TIME:** **NO AVAILABLE TIMES**

CUSTOMER NAME: **CONTACT NAME:** **PHONE:** **FAX:**

DEALER NAME: **COMMERCIAL NAME:** **PHONE:** **FAX:**

YEAR BUSINESS STARTED:

TERRITORY: **DAM:** **PHONE:** **FAX:**

CREDIT BUYER: **PHONE:** **FAX:**

TRANSACTION SPECIALIST: **PHONE:** **FAX:**

MODEY YEAR: **MAKE:** **MODEL:** **MSRP:**

TOTAL CAP:

UPFIT DESCRIPTION: **MSRP%:** **AMT TO BE FUNDED:**

PAYMENT: **DEALER RESERVE %:** **DEALER RESERVE \$:**

PAYMENT W/TAX: **DEALER DOC FEE:** **LEASE TYPE:**

TAX RATE: **CV %:** **APR %:**

TOAST REQUIRED: **STATUS:** **APPROVED EFFECTIVE TERM:**

YES NO **PENDING** **APPEALED:**

PENDING

POSITIVES/MITIGANTS

☐ HOME OWNER

☐ DOWN PAYMENT

☐ LONG TIME IN BUSINESS

☐ STRONG COLLATERAL

☐ GOOD AMORT TERM

☐ LOW REVOLVING AND/OR HIGH AVAILABILITY

☐ WELL PAID CREDIT

OTHER:

NEGATIVE RISKS

☐ SHORT TIME IN BUSINESS

☐ EXTENDED TERMS

☐ LIENS/JUDGMENT/REPOS

☐ HIGH REVOLVING AND/OR LOW AVAILABILITY

☐ NO LIKE CREDIT

☐ BANKRUPTCY

☐ POOR PAY HISTORY

OTHER:

CREDIT ANALYST DECISION JUSTIFICATION:

VIEW CREDIT APP **VIEW QUOTES** **VIEW CREDIT SCORES**

«PREV **NEXT»**

GE CAPITAL FLEET SERVICES VEHICLE ORDERING SYSTEM

29/36

Fig. 29

ANALYST SUMMARY - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS FULL SCREEN MAIL PRINT EDIT

ADDRESS HTTP://USEPRAS08CFTSGE/AUDI/HTML/ANALYSTSUMMARY.HTML

AUDI DEMO QUOTE# &E_QUOTENUMBER& USER: DATE: 7/26/1999

GE CAPITAL FLEET SERVICES ANALYST SUMMARY

HELP	SUMMARY	CUSTOMER	BUSINESS	PRINCIPAL	COLLATERAL	DEALER	DOCUMENTS
MAIN MENU	TIME STATUS (IN BUSINESS HOURS)						
REQUEST QUOTE	PHASE:	&E_PHASE&		STOP TIME:		&E_STOP_TIME&	
CREDIT APPLICATION	START TIME:	&E_START_TIME&		TOTAL ELAPSED TIME:		&E_TOTAL_ELAPSED_TIME&	
APPLICATION STATUS	QUOTE:	&E_QUOTE_NO&		QUOTE REQUEST SUBMITTED:		&E_QUOTE_REQ_SUBMITTED&	
EDIT DEALER PROFILE	CUSTOMER QUOTE DECISION:	&E_CUST_DECISION&		QUOTE RETURNED:		&E_QUOTE_RETURNED&	
ROI	CREDIT APP PROCESSING:	&E_CREDIT_APP_PROC&		CREDIT APP SUBMITTED:		&E_CREDIT_APP_SUBMITTED&	
ANALYST SUMMARY	CUSTOMER DECISION:	&E_CUST_DEC&		CREDIT DECISION MADE:		&E_CREDIT_DECISION_MADE&	
REPORTS	DOCUMENT PROCESSING:	&E_DOC_PROCESS&		REQUEST FOR DOCUMENTS:		&E_REQ_DOCS&	
WHAT'S NEW	FUNDING REQUEST:	&E_FUNDING_REQ&		DOCS SENT TO CUSTOMER:		&E_DOCS_SENT_CUST&	
EXIT	DOCS RECEIVED AT GE:	&E_DOCS_RECDE&					
CONTACT US	TOTAL:	&E_TOTAL&					
	SUMMARY						
	GE ELAPSED TIME:			&E_ELAPSEDTIMETOTAL&			
	CUSTOMER ELAPSED TIME:			&E_ELAPSEDCUSTTIME&			

GE CAPITAL FLEET SERVICES VEHICLE ORDERING SYSTEM

Fig. 30

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ANALYST SUMMARY - MICROSOFT INTERNET EXPLORER			
FILE EDIT VIEW GO FAVORITES HELP			
BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS		FULL SCREEN MAIL PRINT EDIT	
ADDRESS HTTP://USEPRAS08CFTSGE/AUDI/HTML/ANALYSTSUMMARY.HTML			
GE CAPITAL FLEET SERVICES		AUDI DEMO QUOTE# &E_QUOTENUMBER& USER: DATE: 7/26/1999	
ANALYST SUMMARY		SEARCH <input type="text"/>	
HELP MAIN MENU REQUEST QUOTE CREDIT APPLICATION APPLICATION STATUS EDIT DEALER PROFILE ROI ANALYST SUMMARY REPORTS WHAT'S NEW EXIT CONTACT US	SUMMARY CUSTOMER BUSINESS PRINCIPAL COLLATERAL DEALER DOCUMENTS		
CREDIT DECISION/SUMMARY			
LEGAL CORPORATE NAME/BUSINESS NAME <input type="text"/> NON-PROFIT <input type="checkbox"/>			
STREET ADDRESS <input type="text"/>			
STREET ADDRESS 2 <input type="text"/>			
CITY <input type="text"/>		STATE <input type="text"/> MN <input type="button" value="v"/>	ZIP <input type="text"/> COUNTY <input type="text"/>
SELECT ONE		BUSINESS START DATE <input type="text"/>	CONTACT NAME <input type="text"/>
<input type="radio"/> CORPORATION		PHONE: <input type="text"/>	FAX: <input type="text"/>
<input type="radio"/> PARTNERSHIP			
<input type="radio"/> SOLE PROPRIETORSHIP			
IF CORPORATION			
DATE OF INCORPORATION <input type="text"/>		STATE OF INCORP. <input type="text"/> MN <input type="button" value="v"/>	CORPORATE ID NO. <input type="text"/>
CURRENT FLEET SIZE		WHERE FINANCED? (OPTIONAL)	
<input type="checkbox"/> CARS		GE CAPITAL <input type="button" value="v"/>	
<input type="checkbox"/> LUXURY CARS		GE CAPITAL <input type="button" value="v"/>	
<input type="checkbox"/> LIGHT TRUCKS		GE CAPITAL <input type="button" value="v"/>	
<input type="checkbox"/> MEDIUM TRUCKS		GE CAPITAL <input type="button" value="v"/>	
<input type="checkbox"/> HEAVY DUTY TRUCKS		GE CAPITAL <input type="button" value="v"/>	
<input type="checkbox"/> TRAILERS		GE CAPITAL <input type="button" value="v"/>	
CURRENT CUSTOMER <input type="radio"/> YES <input type="radio"/> NO			
CORP. CODE <input type="text"/>		FLEET # <input type="text"/>	
COLLECTOR NAME: <input type="text"/>		COLLECTOR PHONE: <input type="text"/>	
STATUS: <input type="text"/> CURRENT <input type="button" value="v"/>		OUTSTANDING BANK VALUE \$: <input type="text"/>	
Y2K EVALUATED <input type="radio"/> YES <input type="radio"/> NO			
CONTACT: <input type="text"/>		PHONE: <input type="text"/>	
COMPANY NAME: <input type="text"/>		DATE LAST UPDATED: <input type="text"/>	
DUNS#: <input type="text"/>		SIC CODE: <input type="text"/>	
RATING: <input type="text"/>		# OF EMPLOYEES: <input type="text"/>	
PAYDEX: <input type="text"/>		% W/IN TERMS: <input type="text"/>	
HIGHEST CREDIT \$: <input type="text"/>		AUDIT STATUS: <input type="text"/> UNKNOWN <input type="button" value="v"/>	
NOTES: <input type="text"/>		SIC CODE: <input type="text"/>	
		HISTORY: <input type="text"/>	
		# TRADES: <input type="text"/>	
		STATEMENT DATE: <input type="text"/>	
		<input type="button" value="«PREV"/> <input type="button" value="NEXT»"/>	
GE CAPITAL FLEET SERVICES VEHICLE ORDERING SYSTEM			

Fig. 31


ANALYST SUMMARY - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS FULL SCREEN MAIL PRINT EDIT

ADDRESS  HTTP://USEPRAS08CFTSGE/AUDI/HTML/ANALYSTSUMMARY.HTML

AUDI DEMO QUOTE# &E_QUOTENEMBER& USER: DATE: 7/26/1999

 GE CAPITAL FLEET SERVICES ANALYST SUMMARY

HELP	SUMMARY	CUSTOMER	BUSINESS	PRINCIPAL	COLLATERAL	DEALER	DOCUMENTS
------	---------	----------	----------	-----------	------------	--------	-----------

MAIN MENU

REQUEST QUOTE

CREDIT APPLICATION

APPLICATION STATUS

EDIT DEALER PROFILE

ROI

ANALYST SUMMARY

REPORTS

WHAT'S NEW

EXIT

CONTACT US

PRINCIPAL INFORMATION

OWNER NAME: TITLE: % OF OWNERSHIP:

PHONE: SS#: DATE OF BIRTH:

ADDRESS: ADDRESS2:

CITY: STATE: ZIP:

HOME OWNERSHIP STATUS:

PUBLIC RECORDS: PAST DUE AMT: INQUIRIES: SALES ACCTS:

INSTALL BALANCE: SCH/EST PMT: INQUIRES/6 MO.: NOW DEL/DAY:

REAL ESTATE BALANCE: PAYMENT: TRADELINES: WAS DEL/DAY:

REVOLVING BALANCE: REVOLVING AVAILABLE: PAID ACCOUNTS: OLD TRADE:

FICO SCORE: CBR UPDATE DATE:

Fig. 32

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ANALYST SUMMARY - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS FULL SCREEN MAIL PRINT EDIT

ADDRESS HTTP://USEPRAS08CFTSGE/AUDI/HTML/ANALYSTSUMMARY.HTML

AUDI DEMO QUOTE# &E.QUOTE#& USER: DATE: 7/26/1999

GE CAPITAL FLEET SERVICES ANALYST SUMMARY

HELP	SUMMARY	CUSTOMER	BUSINESS	PRINCIPAL	COLLATERAL	DEALER	DOCUMENTS
------	---------	----------	----------	-----------	------------	--------	-----------

COLLATERAL INFORMATION

CUSTOMER NAME NON-PROFIT ☐ VEHICLES TO BE LICENSED IN:

MODEL YEAR: MAKE: MODEL: PRICE \$

UPFITTING DESCRIPTION PRICE \$

TRADE EQUITY \$

CASH DOWN/PAYMENT \$

TOTAL DEDUCTIONS \$

TITLE, LICENSE & REGISTRATION \$

SALES TAX (UPFRONT TAX STATES ONLY) \$

TOTAL AMOUNT TO BE FINANCED \$

TAX RATE TO BE CHARGED ON MONTHLY PAYMENT %

ASSET TYPE

LEASE TERM (NUMBER OF MONTHS)

RESIDUAL \$ OR %

EFFECTIVE TERM

GE DOCUMENT FEE:	DEALER DOCUMENT
<input type="text"/>	<input type="text"/>
MSRP:	% OF MSRP
<input type="text"/>	<input type="text"/>
PAYMENT FACTOR:	
<input type="text"/>	
TOTAL % DOWN (ADVANCE PMTS + DOWN PMT + TRADES)/(CHASSIS + UPFIT):	
<input type="text"/>	
CV %:	APR %:
<input type="text"/>	<input type="text"/>
NOTES:	
<input type="text"/>	

«PREV» «NEXT»

GE CAPITAL FLEET SERVICES VEHICLE ORDERING SYSTEM


Fig. 33

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ANALYST SUMMARY - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS FULL SCREEN MAIL PRINT EDIT

ADDRESS  HTTP://USEPRAS08CFTSGE/AUDI/HTML/ANALYSTSUMMARY.HTML

AUDI DEMO QUOTE# &E.QUOTENUMBER& USER: DATE: 7/26/1999

 GE CAPITAL FLEET SERVICES ANALYST SUMMARY

HELP SUMMARY CUSTOMER BUSINESS PRINCIPAL COLLATERAL DEALER DOCUMENTS

MAIN MENU

REQUEST QUOTE

CREDIT APPLICATION

APPLICATION STATUS

EDIT DEALER PROFILE

ROI

ANALYST SUMMARY

REPORTS

WHAT'S NEW

EXIT

CONTACT US

COLLATERAL INFORMATION

DEALER NAME ☐ DEALER ☐ BROKER

ADDRESS PHONE

ADDRESS FAX

CITY STATE ZIP

COMMERCIAL CONTACTS

1) NAME PHONE

TITLE FAX

2) NAME PHONE

TITLE FAX

3) NAME PHONE

TITLE FAX

FEE MARKUP DEALER RESERVE

NOTES:

REPORTS

☐ YIELD (QUOTE TO FUNDING RATIOS / VOLUME)

☐ DEALER BROKER AGREEMENT

☐ VIEW

☐ FINANCIALS RECEIVED

«PREV» «NEXT»

GE CAPITAL FLEET SERVICES VEHICLE ORDERING SYSTEM

Fig. 34

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ANALYST SUMMARY - MICROSOFT INTERNET EXPLORER

FILE EDIT VIEW GO FAVORITES HELP

BACK FORWARD STOP REFRESH HOME SEARCH FAVORITES HISTORY CHANNELS FULL SCREEN MAIL PRINT EDIT

ADDRESS HTTP://USEPRAS08CFTSGE/AUDI/HTML/ANALYSTSUMMARY.HTML

AUDI DEMO QUOTE# &E.QUOTE#& USER: DATE: 7/26/1999

GE CAPITAL FLEET SERVICES ANALYST SUMMARY

HELP SUMMARY CUSTOMER BUSINESS PRINCIPAL COLLATERAL DEALER DOCUMENTS

DOCUMENTS

IMPORTANT

PLEASE SIGN, DATE AND INITIAL THE FOLLOWING DOCUMENTS ONLY WHEN YOU SEE AN X NEXT TO THE SIGNATURE BLOCK LINE. THE REMAINING BLANK LINES THAT YOU SEE IN THE DOCUMENTS WILL BE FILLED IN BY OUR OPERATIONS DEPARTMENT AT THE TIME OF FUNDING.

PLEASE USE THE CHECKLIST BELOW TO ENSURE THAT A COMPLETE PACKAGE IS RETURNED TO THE "SERVICES" GROUP FOR PROMPT FUNDING.

DOCUMENTS

☐ MASTER LEASE AGREEMENT (SIGN, DATE AND INITIAL)

☐ RATE SCHEDULE (SIGN)

☐ BUSINESS USE CERTIFICATION

☐ SCHEDULE A (SIGN)

☐ EXHIBIT S (SIGN AND DATE)

☐ CONTINUING GUARANTEE (SIGN, DATE AND NOTARIZE)

CHECK OR DEPOSIT TO VENDOR

☐ SEE THE INVOICE ACCOMPANYING THE DOCUMENT PACKAGE. MAKE THE CHECK PAYABLE TO GEFC. IF FUNDS ARE PAID TO DEALER, PLEASE SHOW THIS ON THE INVOICE.

INSURANCE

☐ SEE THE INVOICE ACCOMPANYING THE DOCUMENT PACKAGE. MAKE THE CHECK PAYABLE TO GEFC. IF FUNDS ARE PAID TO DEALER, PLEASE SHOW THIS ON THE INVOICE.

FRONT AND BACK COPY OF THE MSO/TITLE

☐ SEE TITLING INSTRUCTIONS PROVIDED WITH THE DOCUMENTS.

DEALER INVOICES

☐ SHOW ANY TRADES OR DEPOSITS. MAKE INVOICE TO:
GELCO CORPORATION
3 CAPITAL DRIVE
EDEN PRAIRIE, MN 55344

PLEASE MAIL COMPLETED PACKET TO: GE CAPITAL FLEET SERVICES, ATTN: CATHY ROBERTS VATRK AT 3 CAPITAL DRIVE, EDEN PRAIRIE, MN 55344

MISC. DOCUMENTS (AS NEEDED)

☐ TAX EXEMPTION CERTIFICATE

☐ UCC

IF YOU HAVE ANY QUESTIONS ABOUT ANY OF THE ABOVE ITEMS, PLEASE CALL AMY JERDEE AT 1-800-875-5969 EXT. 2055

Fig. 35

CUSTOMER INFORMATION			
CUSTOMER:	ORITZ METAL SHOP		
ADDRESS:	5 WILLY WONKA BLVD		
CITY:	MTKA		
STATE:	MN		
ZIP:	55351		
CUSTOMER INFORMATION			
LEASE TYPE:	OPEN END / OPERATING LEASE		MONTHLY PAYMENTS:
TAX BENEFITS:	RETAINED BY GECFS		382.19
ASSET TYPE:	TRACTOR		RESIDUAL:
CAP COST:	22,618		8,000.00
			CYCLE MONTH:
			50
CONTRACTUAL PRICING			
DEALER FEE:	113.09	FUNDING MONTH:	MARCH
DOC FEE:	150.00	INTEREST INDEX:	2 YR TSY
		CALCULATION:	MORTGAGE
PAYMENTS IN ADVANCE		365 DAY INTEREST:	YES
CONTRACTUAL TERMS AND CONDITIONS			
PAYMENT TERMS	10 DAYS	UPFIT FEE:	N/A
LATE PAYMENT CHARGE	1.5%	INTERIM INTEREST:	PRIME + 1%
BILL THROUGH	SOLD		
EFFECTIVE DATE OF PRICING:	FIRST MONTH AFTER GECFS SIGNS NEW CONTRACTS		
RULE 15/16			
COMMENTS / SPECIAL REQUIREMENTS		CUSTOMER LEASE PROFITABILITY	
		DISCOUNTED CASH FLOWS:	
		NET REVENUE:	\$ 6,863 11.05%
		INTEREST EXPENSE:	\$ 3,506 5.65%
COMMENTS / SPECIAL REQUIREMENTS		CONTRIBUTED VALUE	\$ 3,357 5.41%
ACCOUNT MANAGER:		CUMULATIVE ANI	\$745,177
SALES MANAGER:			
TERRITORY MANAGER:			
PRICING COMMITTEE:			

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Fig. 36

GE CAPITAL
FLEET SERVICES

LEASE PROPOSAL

TODAY'S DATE: 11/15/99

QUOTE EXPIRATION: 12/15/99

TO: _____
CONTACT: _____
FAX#: _____
FROM: _____
FAX#: _____
CUSTOMER: _____

TERMS OF PROPOSAL

PURCHASE PRICE: 22,618
FINANCED AMOUNT: 22,618
TERM (MONTHS): 50
RESIDUAL: 8,000
RESIDUAL%: 35.37%
MONTHLY PAYMENT: \$382.19
DOCUMENTATION FEE: \$150.00
DEALER FEE: \$113.09
APR: 10.0000%

THIS PROPOSAL DOES NOT CONSTITUTE A COMMITMENT BY GECFS TO ENTER INTO THE PROPOSED TRANSACTION AND DOES NOT CREATE A CONTRACT. A COMMITMENT IS CONTINGENT UPON: 1) CREDIT APPROVAL 2) PREPARATION AND EXECUTION OF TRANSACTION DOCUMENTATION ACCEPTABLE TO GECFS, 3) AND THE COMPLETION AND FUNDING OF THE TRANSACTION WITHIN THIRTY (30) DAYS FROM THE DATE OF THIS PROPOSAL

ACCEPTED_____
OFFERED